DIVISION OF LABOR STANDARDS ENFORCEMENT Department of Industrial Relations State of California MILES E. LOCKER, No. 103510 BY: 45 Fremont Street, Suite 3220 San Francisco, CA 94105 Telephone: (415) 975-2060 4 5 Attorney for the Labor Commissioner 6 7 BEFORE THE LABOR COMMISSIONER OF THE STATE OF CALIFORNIA 8 9 HELEN CARO, as guardian ad litem No. TAC 10-96 for IVY CARO, 11 DETERMINATION OF Petitioner, 12 vs. CONTROVERSY IVAN ADKISON dba ADKISON MODEL 13 MANAGEMENT, 14 Respondent.

INTRODUCTION

The above-captioned petition to determine controversy, filed on April 25, 1996, alleges that respondent failed to pay petitioner for amount earned in connection with modeling work that had been procured by respondent. The petition was served on respondent on April 9, 1996. Respondent failed to file an answer to the petition. Notice of a hearing was duly served on all parties on June 3, 1996. This hearing was held, as scheduled on July 1, 1996 in San Francisco, California, before the undersigned attorney for the Labor Commissioner, specially designated as hearing officer. Petitioner appeared in propria persona; Respondent failed to appear. Based on the evidence presented at hearing, the Labor Commissioner adopts the following determination

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of controversy.

FINDINGS OF FACT

- 1. In November 1995, Michael Washington, a talent agent working for respondent Ivan Adkison dba Adkison Model Management, advised Helen Caro of a modeling assignment available for her 2-year-old daughter, Ivy, with Mervyn's. Caro agreed to compensate respondent for acting as her daughter's talent agency by allowing respondent to charge a 20% commission on Ivy's modeling earnings.
- 2. Ivy Caro performed these modeling services for Mervyn's on November 13 and November 27, 1995. She worked 1.75 hours on November 13, for which she was to be paid \$113.75 (based upon a rate of \$65 per hour), and 1 hour on November 27, for which she was to be paid \$32.50 (a "back-up" rate, since her modeling services were not used at the photo shoot), for a total of \$146.25 earned. On both of these days, a representative from Mervyn's signed a voucher approving these hours, and petitioner gave these vouchers to respondent so that respondent could prepare the necessary invoices in order to bill Mervyn's for Ivy's modeling services.
- 3. Despite petitioner's repeated demands for payment, respondent has not paid petitioner anything for these jobs.
- 4. In June 1996, petitioner called Mervyn's to inquire as to whether they paid respondent for Ivy's modeling services.

 Petitioner was told that respondent sent an invoice to Mervyn's on January 4, 1996 in the amount of \$32.50 for the modeling work performed on November 13, 1995, and that Mervyn's paid this invoice in full on January 24, 1996 by sending a check to

respondent, but that respondent never invoiced Mervyn's for the modeling work that Ivy performed on November 27, 1995.

- 5. Neither respondent nor Michael Washington has ever been licensed as a talent agency by the State Labor Commissioner.
- 6. Petitioner incurred \$25 in costs in connection with the service of the petition on the respondent.

CONCLUSIONS OF LAW

- 1. Petitioner is an "artist" within the meaning of Labor Code §1700.4(b). Respondent is a "talent agency" within the meaning of Labor Code §1700.4(a). The Labor Commissioner has jurisdiction over this controversy pursuant to Labor Code §1700.44.
- 2. Under Labor Code §1700.25, a talent agency that receives any payment of funds on behalf of an artist must disburse those funds (less the agency's <u>lawful</u> commission) to the artist within thirty days of the receipt of those funds. Respondent's failure to disburse the \$32.50 in funds it received on January 24, 1996 on behalf of Ivy Caro constitutes a violation of Labor Code §1700.25.
- 3. A talent agency owes a fiduciary obligation to an artist to take all reasonable and necessary actions to collect amounts earned by the artist in connection with employment that has been procured by the agency on behalf of the artist. A talent agency obviously breaches this fiduciary obligation by failing to send an invoice to the customer who purchased the artist's modeling services, particularly where the customer is ready and willing to pay for these services immediately upon the receipt of an invoice. Here, respondent breached its fiduciary duty to petitioner by failing to take any steps to bill Mervyn's for the modeling

services performed by Ivy Caro on November 27, 1995. As a consequence of this breach of fiduciary duty, respondent is liable to petitioner for the full amount of Ivy Caro's earnings for the modeling work performed on November 27, 1995, namely, \$113.75.

- Labor Code §1700.5 provides that "no person shall engage in or carry on the occupation of a talent agency without first procuring a license therefor from the Labor Commissioner." Any agreement between an artist and an unlicensed talent agency is unlawful and void ab initio, and the unlicensed talent agency has no right to retain commissions arising under such an agreement. Waisbren v. Peppercorn Productions, Inc. (1995) 41 Cal.App.4th 246, Buchwald v. Superior Court (1967) 254 Cal.App.2d 347.
- Here, the agreement to allow respondent to retain commissions on Ivy Caro's earnings is void from its inception and respondent has no right to charge commissions or to retain any amount of petitioner's earnings for the Mervyn's jobs.
- Under Labor Code §1700.25(e) and Civil Code sections 3287 6. and 3289, petitioner is entitled to interest on her improperly withheld earnings, at the rate of 10% per year from January 24, 1996, in the present amount of \$9.75.
- Petitioner is also entitled to reimbursement of her costs for serving the petition in the amount of \$25.

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ORDER

For the above reasons, IT IS HEREBY ORDERED that Respondent IVAN ADKISON, an individual dba ADKISON MODEL MANAGEMENT, pay petitioner HELEN CARO, as guardian ad litem for IVY CARO, \$146.25 for the amounts earned in connection with the Mervyn's modeling jobs, \$9.75 in interest on this amount, and \$25 in costs, for a total of \$181.00.

Attorney for the Labor Commissioner

The above Determination is adopted by the Labor Commissioner in its entirety.

DATED:

STATE LABOR COMMISSIONER