State of California’s
State Apprenticeship Expansion, Equity, and Innovation Grant (SAEEI)
Overview

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- Workforce Development Boards
- Funding
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The purpose of the State Apprenticeship Expansion, Equity, and Innovation (SAEEI) grant is to support the development of new, or the expansion of existing, Registered Apprenticeship Programs (RAPs).
“Let’s encourage businesses to become creators, not just consumers of talent by establishing an audacious goal of 500,000 earn-and-learn apprenticeships by 2029.”

Governor Gavin Newsom
The Division of Apprenticeship Standards (DAS) is soliciting proposals from Regional *Workforce Development Boards (WDB)* and *Apprenticeship Program Sponsors (APS)* to develop new apprenticeship programs or expand on existing apprenticeship programs that work to create opportunities for underserved communities.

- **Total Funds $7.3 million**
- **Contract with at least four recipients to develop and operate multi-employer apprenticeships.**
- **Proposals Due: March 30, 2022**

Selected programs are required to work in collaboration with:

- Local Workforce Development Board (WDB)
- Employer/Organization/Industry Partner
- Local Education Agency (LEA)/Academic Partner
- Local/Regional Community Based Organizations (CBO)
Workforce Development Boards (WDB)

WDBs may either:
- Apply directly to be a Program Sponsor and operate multi-employer apprenticeship programs
- Partner with an Apprenticeship Program Sponsor or Intermediary to administer the multi-employer apprenticeship programs

The Program Sponsor should:
- Administer the apprenticeship program
- Register apprentices with DAS
- Provide outreach services to help the expansion efforts in targeted industries
- Recruit under-represented populations such as women, people of color, veterans, justice-involved, people with disabilities, youth, and the multitude of unemployed due to the COVID-19 pandemic.
Funding and Outcomes

Total Funds $7,296,000 million
- Contract with at least four recipients to develop and operate multi-employer apprenticeships.
- Awards will range from $240,000 to $2,500,000
- $4,800 per Apprentice

<table>
<thead>
<tr>
<th>Amount Requested</th>
<th>Projected Participants</th>
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<tbody>
<tr>
<td>$2,500,000</td>
<td>521</td>
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<tr>
<td>$1,920,000</td>
<td>400</td>
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<tr>
<td>$1,440,000</td>
<td>300</td>
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<tr>
<td>$960,000</td>
<td>200</td>
</tr>
<tr>
<td>$480,000</td>
<td>100</td>
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<tr>
<td>$240,000</td>
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Use of Funds

Grant recipients will receive a reimbursement of up to 25% of the overall award to be used for start-up costs, such as:

- Costs of setting up the program
- Convening partners and sponsors for planning;
- Developing curriculum;
- Costs related to design and start-up of RAPs;
- Train-the-trainer costs or activities

Remaining 75% reimbursement will be disbursed through a pay-for-performance model, to recipients after a 90-day retention of employment and registration. Cost may include but are not limited to:

- Classroom education or online training for apprentices including books and training materials;
- Project management
- Creating and registration of non-traditional RAPs;
- Creating a pathway for adult learners, including English Language Learners
- Registering a Group Joint or Group Non-Joint Registered Apprenticeship;
- Supportive services such as transportation, education or training equipment, uniforms, tools, child or dependent care, graduation fees, and union fees.
- Employer incentives (not including wages to apprentices)*

*Note this is NOT an exhaustive list – please see Solicitation for Proposals for further details
<table>
<thead>
<tr>
<th>Event</th>
<th>Date</th>
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<tbody>
<tr>
<td>SFP release</td>
<td>January 14, 2022</td>
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<tr>
<td>Last date to email questions to DIR/DAS</td>
<td>February 14, 2022</td>
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<tr>
<td>Informational teleconference</td>
<td>February 28, 2022</td>
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<tr>
<td>Notice of Intent</td>
<td>March 1, 2022</td>
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<tr>
<td>Last Date for DAS/DIR to respond to questions</td>
<td>March 11, 2022</td>
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<tr>
<td>Proposals due</td>
<td>March 30, 2022 by 1 p.m. PT</td>
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<td>Proposal review and evaluation</td>
<td>April 1-22, 2022</td>
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<td>Deadline to appeal</td>
<td>April 22, 2022 by 1 p.m. PT</td>
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<tr>
<td>Award announcements</td>
<td>April 25, 2022</td>
</tr>
<tr>
<td>Estimated project start date</td>
<td>September 1, 2022</td>
</tr>
<tr>
<td>Project completion date</td>
<td>June 30, 2025</td>
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Source of Funds
State Apprenticeship Expansion, Equity, and Innovation Grant (SAEEI)
US Department of Labor
2021-2025
Source of Funding for SAEEI Grants:

The Department of Labor awarded more than $99 million under State Apprenticeship Expansion, Equity and Innovation grants (SAEEI)

• The SAEEI grants awarded to 15 states, ranging from $2 million to $10 million

• The Department of Industrial Relations (DIR) is one of five applicants that received the maximum $10 million in funds.*

• Period of performance is 48 months

~ Grant start date: July 1, 2021

~ Grant end date: June 30, 2025

*other applicants are: Colorado, Connecticut, Michigan, and Texas
## DOL SAEEI Grant Focus Areas

<table>
<thead>
<tr>
<th>Targeted industries:</th>
<th>Populations to Serve:</th>
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<tbody>
<tr>
<td>• Healthcare</td>
<td>• Women</td>
</tr>
<tr>
<td>• Information technology</td>
<td>• Veterans</td>
</tr>
<tr>
<td>• Cybersecurity</td>
<td>• Justice-involved</td>
</tr>
<tr>
<td>• Advanced manufacturing</td>
<td>• People with disabilities</td>
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<tr>
<td>• Other professional services and emerging industries</td>
<td>• Communities of color</td>
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<td></td>
<td>• Unemployed individuals impacted by COVID-19</td>
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Expansion, Equity, and Innovation of Registered Apprenticeship Programs

The SAEEI grants from USDOL are intended to support states to achieve the following goals:

• Apprenticeship system expansion to support the development, modernization, and diversification of RAPs, particularly as a support for state reemployment and recovery efforts;
• Partnership and alignment to support workforce system alignment;
• Increasing the number of apprentices enrolled in RAPs, including from under-represented populations; and
• Innovation in apprenticeship expansion efforts to include program development and recruitment strategies.
“Today’s announcement reflects the Department of Labor’s renewed commitment to expanding Registered Apprenticeship to train U.S. workers and ensure that diversity and inclusion are core elements of our nation’s post-pandemic economic recovery. Using Registered Apprenticeships to expand career opportunities for all workers, especially those in under-represented populations, is a priority for the department and a critical component of the Biden-Harris administration’s American Jobs Plan.”

Secretary of Labor Marty Walsh, June 2021.
The Department of Industrial Relations (DIR) and Division of Apprenticeship Standards (DAS)

State Apprenticeship Expansion, Equity, and Innovation Grant (SAEEI)
DIR DAS SAEEI Grant

The grant will help support DIR and DAS efforts to expand equity in apprenticeships to non-traditional industries by creating new ways to engage with employers, academic institutions and workforce development organizations.

This grant supports the following goals:

• Expand the development, modernization and diversification of registered apprenticeship programs.
• Increase the number of active enrolled apprentices.
• Develop innovative programs and recruitment strategies.
Grant Plan

Award at least four Regional Local Workforce Development Boards (Local Boards) and Apprenticeship Program Sponsors (APSs)

Register a minimum of 1,500 new apprentices throughout the four-year term of the grant.

Meet DAS’s equity goals.
Minimum 1,500 apprentices during grant period
Year 1 = 28
Year 2 = 256
Year 3 = 514
Year 4 = 702

Maximum award per registered apprentice is $4,800
Equity Goals
Including serving at least

- **People of Color**: 60%
- **Women**: 40%
- **People with disabilities and justice-involved**: 10%
Next Steps

● Find Full Solicitation for Proposal Here https://www.dir.ca.gov/DAS/Grants/Grants.html

● Spark partnership conversations with:
  ○ Local Workforce Development Boards
  ○ Employers
  ○ Local Education Agencies
  ○ Apprenticeship Program Sponsors and Intermediaries

● Submit questions to DASGrantUnit@dir.ca.gov by Feb 14, 2022

● Submit Notice of Intent March 1, 2022

● Submit Proposal by March 30, 2022