

# State of California's

## State Apprenticeship Expansion, Equity, and Innovation Grant (SAEEI)



# Overview

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## **What is the State Apprenticeship Expansion, Equity, and Innovation Grant (SAEEI)**

The purpose of the State Apprenticeship Expansion, Equity, and Innovation (SAEEI) grant is to support the development of new, or the expansion of existing, Registered Apprenticeship Programs (RAPs).



**“Let’s encourage businesses to become creators, not just consumers of talent by establishing an audacious goal of 500,000 earn-and-learn apprenticeships by 2029.”**

**Governor Gavin Newsom**

# DAS SAEI Grant Overview

The Division of Apprenticeship Standards (DAS) is soliciting proposals from Regional **Workforce Development Boards (WDB)** and **Apprenticeship Program Sponsors (APS)** to develop new apprenticeship programs or expand on existing apprenticeship programs that work to create opportunities for underserved communities.

- Total Funds **\$7.3 million**
- Contract with at least four recipients to develop and operate multi-employer apprenticeships.
- Proposals Due: **March 30, 2022**

Selected programs are required to work in collaboration with:

- Local Workforce Development Board (WDB)
- Employer/Organization/Industry Partner
- Local Education Agency (LEA)/Academic Partner
- Local/Regional Community Based Organizations (CBO)

# Workforce Development Boards (WDB)

WDBs may either:

- Apply directly to be a Program Sponsor and operate multi-employer apprenticeship programs
- Partner with an Apprenticeship Program Sponsor or Intermediary to administer the multi-employer apprenticeship programs

The Program Sponsor should:

- Administer the apprenticeship program
- Register apprentices with DAS
- Provide outreach services to help the expansion efforts in targeted industries
- Recruit under-represented populations such as women, people of color, veterans, justice-involved, people with disabilities, youth, and the multitude of unemployed due to the COVID-19 pandemic.

# Funding and Outcomes

Total Funds \$7,296,000 million

- Contract with at least four recipients to develop and operate multi-employer apprenticeships.
- Awards will range from \$240,000 to \$2,500,000
- \$4,800 per Apprentice

Amount Requested	Projected Participants
\$2,500,000	521
\$1,920,000	400
\$1,440,000	300
\$960,000	200
\$480,000	100
\$240,000	50

# Use of Funds

Grant recipients will receive a reimbursement of up to **25%** of the overall award to be used for **start-up costs**, such as:

- Costs of setting up the program
- Convening partners and sponsors for planning;
- Developing curriculum;
- Costs related to design and start-up of RAPs;
- Train-the-trainer costs or activities

Remaining **75%** reimbursement will be disbursed through a **pay-for-performance model**, to recipients after a 90-day retention of employment and registration. Cost may include but are not limited to:

- Classroom education or online training for apprentices including books and training materials;
- Project management
- Creating and registration of non-traditional RAPs;
- Creating a pathway for adult learners, including English Language Learners
- Registering a Group Joint or Group Non-Joint Registered Apprenticeship;
- Supportive services such as transportation, education or training equipment, uniforms, tools, child or dependent care, graduation fees, and union fees.
- Employer incentives (not including wages to apprentices)\*

\*Note this is NOT an exhaustive list – please see Solicitation for Proposals for further details



# Timeline

<b>Event</b>	<b>Date</b>
SFP release	January 14, 2022
Last date to email questions to DIR/DAS	February 14, 2022
Informational teleconference	February 28, 2022
Notice of Intent	March 1, 2022
Last Date for DAS/DIR to respond to questions	March 11, 2022
Proposals due	March 30, 2022 by 1 p.m. PT
Proposal review and evaluation	April 1-22, 2022
Deadline to appeal	April 22, 2022 by 1 p.m. PT
Award announcements	April 25, 2022
Estimated project start date	September 1, 2022
Project completion date	June 30, 2025

# Source of Funds

## State Apprenticeship Expansion, Equity, and Innovation Grant (SAEEI)

US Department of Labor  
2021-2025

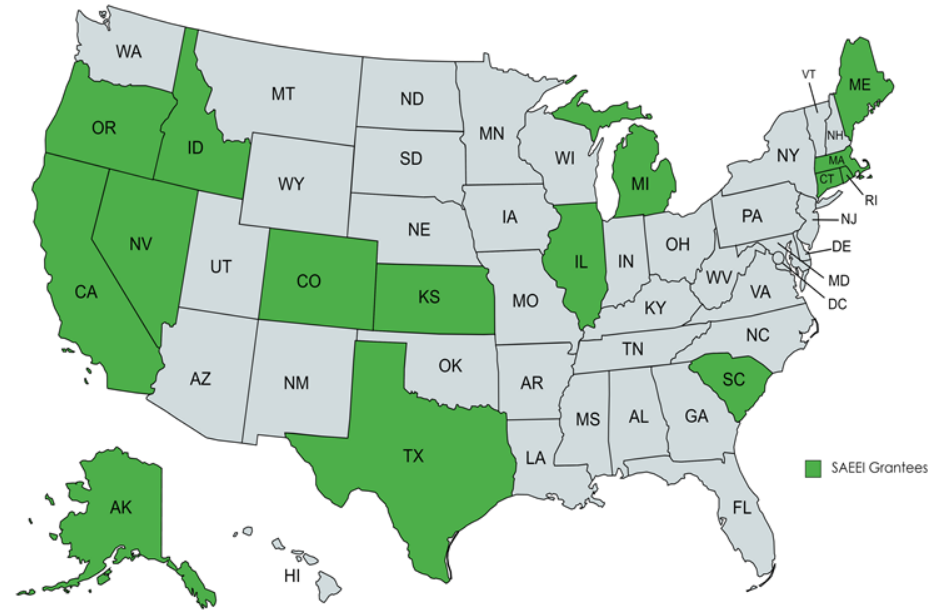


## Source of Funding for SAEEI Grants:

The Department of Labor awarded more than \$99 million under State Apprenticeship Expansion, Equity and Innovation grants (SAEEI)

- The SAEEI grants awarded to 15 states, ranging from \$2 million to \$10 million
- The Department of Industrial Relations (DIR) is one of five applicants that received the maximum \$10 million in funds.\*
- Period of performance is 48 months
- ~ Grant start date: July 1, 2021
- ~ Grant end date: June 30, 2025

\*other applicants are: Colorado, Connecticut, Michigan, and Texas



# DOL SAEI Grant Focus Areas

## Targeted industries:

- Healthcare
- Information technology
- Cybersecurity
- Advanced manufacturing
- Other professional services and emerging industries

## Populations to Serve:

- Women
- Veterans
- Justice-involved
- People with disabilities
- Communities of color
- Unemployed individuals impacted by COVID-19

# Expansion, Equity, and Innovation of Registered Apprenticeship Programs

The SAEEL grants from USDOL are intended to support states to achieve the following goals:

- Apprenticeship system expansion to support the development, modernization, and diversification of RAPs, particularly as a support for state reemployment and recovery efforts;
- Partnership and alignment to support workforce system alignment;
- Increasing the number of apprentices enrolled in RAPs, including from under-represented populations; and
- Innovation in apprenticeship expansion efforts to include program development and recruitment strategies.

## The Awards

**“Today’s announcement reflects the Department of Labor’s renewed commitment to expanding Registered Apprenticeship to train U.S. workers and ensure that diversity and inclusion are core elements of our nation’s post-pandemic economic recovery. Using Registered Apprenticeships to expand career opportunities for all workers, especially those in under-represented populations, is a priority for the department and a critical component of the Biden-Harris administration’s American Jobs Plan.”**

**Secretary of Labor Marty Walsh, June 2021.**

The Department of  
Industrial Relations (DIR)  
and Division of  
Apprenticeship Standards  
(DAS)

State Apprenticeship  
Expansion , Equity, and  
Innovation Grant (SAEEI)



# DIR DAS SAEEI Grant

The grant will help support DIR and DAS efforts to expand equity in apprenticeships to non-traditional industries by creating new ways to engage with employers, academic institutions and workforce development organizations.

This grant supports the following goals:

- Expand the development, modernization and diversification of registered apprenticeship programs.
- Increase the number of active enrolled apprentices.
- Develop innovative programs and recruitment strategies.



# Grant Plan

Award at least four  
Regional Local  
Workforce  
Development Boards  
(Local Boards) and  
Apprenticeship  
Program Sponsors  
(APSs)

Register a minimum  
of 1,500 new  
apprentices  
throughout the four-  
year term of the  
grant.

Meet DAS's equity  
goals.

Minimum 1,500 apprentices during grant period

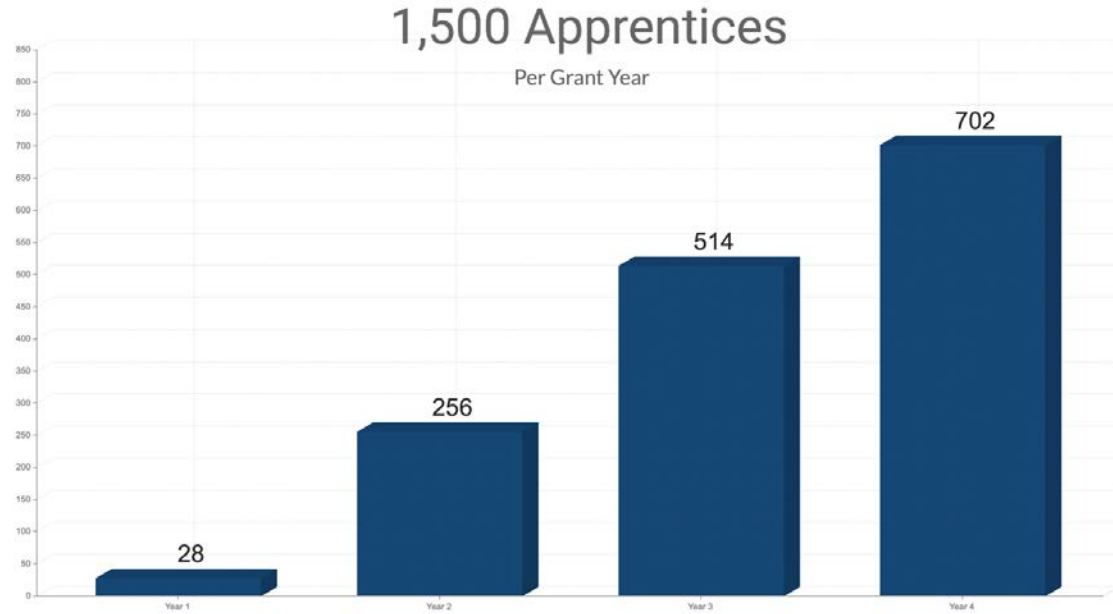
Year 1 = 28

Year 2= 256

Year 3= 514

Year 4= 702

Maximum award per registered apprentice is \$4,800

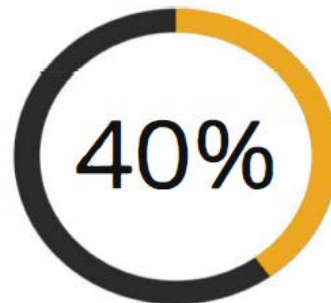


# Equity Goals

Including serving at least



People of Color



Women



People with disabilities  
and justice - involved

# Next Steps

- Find Full Solicitation for Proposal Here <https://www.dir.ca.gov/DAS/Grants/Grants.html>
- Spark partnership conversations with:
  - Local Workforce Development Boards
  - Employers
  - Local Education Agencies
  - Apprenticeship Program Sponsors and Intermediaries
- Submit questions to [DASGrantUnit@dir.ca.gov](mailto:DASGrantUnit@dir.ca.gov) by Feb 14, 2022
- Submit Notice of Intent March 1, 2022
- Submit Proposal by March 30, 2022