

ABOUT THE GUEST SPEAKERS

John Garamendi - In 2002, more than a decade since selecting him as California's first elected Insurance Commissioner, California voters have once again chosen John Garamendi to lead the Department of Insurance and continue his mission to build the best consumer protection agency in the nation.

During his first term as Insurance Commissioner from 1991-1994, he earned a reputation among state and national consumer organizations as the most effective protector of consumer interests in the nation. He forced insurance companies to honor their commitments to consumers, reduce homeowner, auto, and workers' compensation rates, and he significantly curtailed insurance fraud.

President Bill Clinton appointed Commissioner Garamendi in 1995 as a Deputy Secretary at the U.S. Department of the Interior, where his efforts led to significant environmental improvements for the nation and California. Prior to becoming Insurance Commissioner in 1991, he served 14 years as a State Senator and two years in the State Assembly, chairing the Joint Committee on Science and Technology, the Senate Health and Welfare Committee, the Senate Revenue and Taxation Committee, and served as Senate Majority Leader.

A lifelong rancher, dedicated family man and longtime public servant, Commissioner Garamendi has forged a reputation as a fierce defender of consumers, a visionary, and an effective leader. He possesses the unique wealth of knowledge and experience necessary to tackle the complex challenges of today's insurance marketplace.

Commissioner Garamendi is a graduate of the University of California at Berkeley and received an MBA from the Harvard Business School. He and his wife, Patti, who is the Assistant Secretary at California's Technology, Trade and Commerce Agency, have six children and six grandchildren, and make their home in Walnut Grove.

Herb Schultz was appointed by Governor Gray Davis as Undersecretary of the Labor and Workforce Development Agency. The Undersecretary acts under the general direction of the Agency Secretary and is responsible for providing assistance in the running of all aspects of the Agency. This position participates with the Secretary in administering the departments, offices and units within the agency. The Undersecretary develops, reviews and makes recommendations on agency and departmental policy, programs and procedures.

Prior to this appointment, on April 27, 2000 Governor Davis appointed Mr. Schultz to serve as Deputy Director for External Affairs of the then new California Department of Managed Health Care. Mr. Schultz's directed the Department's legislative affairs effort, serving as its liaison to the state legislature, government agencies and other stakeholders, leading some of its key regulatory activities, and serving as director of the Advisory Committee on Managed Health Care.

Schultz came to the Department from AIDS Project Los Angeles (APLA), where he served as government affairs director, advocating for reinvigorated HIV prevention, better access to care and treatment for people living with HIV, and Medicaid reform.

Prior to joining APLA, Mr. Schultz was the Vice President of State Affairs for the American Association of Health Plans (AAHP), the national trade association for the managed care

industry, where he was responsible for directing legislative and regulatory activities in the 50 states and Washington, DC. In addition, he played a leading role (at the National Association of Insurance Commissioners) in the development of an unprecedented national model for new and innovative financial solvency standards for HMOs. Further, Mr. Schultz also served as the chief liaison to the association's federal government affairs team

Prior to joining AAHP, he was employed by two managed health care companies. He served as the Director of Federal and State Programs at Principal Health Care, Inc. as well as the Manager of Federal Affairs for FHP, Inc. (now PacifiCare). In both positions, he represented the companies before Congress and, worked on state legislative and regulatory issues.

Before entering the health care arena, Herb K. Schultz worked as a legislative and political aide for three Democratic members of Congress, as a legislative analyst/writer for the National Association of Counties, and was a project director (campaign finance) at the Center for Responsive Politics.

Mr. Schultz received his undergraduate degree in Political Science and International Studies from The American University in 1984 and a Masters in Public Policy (Health concentration) from Georgetown University in 1991.